2018 Annual Report



Stony Plain Road & Area Business Association

BUILDING SOMETHING SPECIAL

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INTRODUCTION

The Stony Plain Road and Area Business Association continues to grow, experience, learn and appreciate the dynamics of the business area and surrounding communities. The membership is a diverse range of approximately 550 businesses ranging anywhere from small family owned businesses to automotive to industrial commercial to big box. What is common amongst all is the enthusiasm for change and the promise of revitalization. Our mission as an Association is to create a dynamic area where people want to shop, businesses want to grow, and residents want to live.

The priorities for 2018 were:

- 1. Beautification
- 2. Marketing and Promotion
- 3. Crime Prevention

This is how we have addressed the priorities:

BEAUTIFICATION

There are many reasons to maintain a clean and attractive business area. Just to list a few:

- Attract more pedestrians.
- Attract more development.
- Attract and retain healthy communities.
- Promote public safety.
- Enhance everyday quality of life for everyone.



Decorative Lighting

On all the new light poles we have installed decorative lighting that represents our logo. We have also budgeted to continue the program when new light poles are installed from 158 Street to 170 Street and Stony Plain Road.



Hanging & Permanent Planters

We have replaced the barrel flower baskets with hanging planters throughout the business area. There is a total of 126 baskets. The problem we found with the barrels is that they were not visible at times because of moving traffic and parked cars. The hanging baskets are a lot more visible. We also continue to support the Permanent Planter program that adds curb appeal to the more industrial and automotive areas.



Tree Lighting

Tree lights has now been installed where there is available electricity. By brightening up the streets at night we also improve safety.



Clean Streets & Graffiti Free

We continuously monitor and report graffiti in addition to adding murals to deter taggers. Street cleaners are also contracted to keep the streets free of litter. All businesses are encouraged to keep their storefront clean.

MARKETING AND PROMOTION

Through out the year various efforts are made to promote the business area, which includes hosting events, signage, networking, supporting community projects and keeping open communications with surrounding community members and leagues.



Taste of Stony Plain Road

This was a new venue that promotes the food establishments in the area. It not only brings awareness to the many great restaurants but also brings people back to the area.



Permanent Portable Signage

We were assigned two permanent locations for portable signs on city property. The locations are 102 Avenue and 149 Street and 153 Street and 100 Avenue. These portable signs have been very useful in promoting various events and highlighting the business area.



Move to The Orange Hub

With an office in the Orange Hub this has provided great opportunity to network with other proactive Associations tenants in the building. For a list of tenants visit:

https://www.edmonton.ca/activities_parks_recreation/orange_hub/t enant-directory.aspx______



YEG Market

The weekly market brings people to the street. Either they walk, cycle or drive over.



Storefront Cinema Nights

Stony Plain Road's very own film festival returned after a decade-long absence. Between Stony Plain Road 151st & 156th Street short films were projected onto storefronts along with the added attraction of unique light shows called program mapping. In addition there was a beverage garden, horse drawn wagon, DJ and fire dancers.

CRIME PREVENTION



Working with EPS

We hosted a safety meeting and brought various presenters to share advise and awareness on how to address the issues in the area. The invite was open to all business and community members.



Community Involvement

Several presentations were made at surrounding community league meetings to discuss the importance of the BIA and the community working together to combat crime in the area.



Derelict Buildings

A fair amount of effort is put into improving the conditions of vacant buildings in the area. The process is slow and time consuming however derelict buildings are always on the radar and every attempt is being made to create change.

2018 Board of Directors

KESHWANI, Salim MCCOY, Ken BRIGHT, Phyllis SKALIN, Nils MASON, Dan ARUL, Jey SCHATZ, Brandon PORTA, Lee Arctic Car Wash Royal LePage The Flag Shop ATB Mason & Company (None -Voting) AJ Capital Inc. Variant Edition The Dance Theatre Performing Arts Centre

STONY PLAIN ROAD AND AREA BUSINESS REVITALIZATION ZONE

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2018

	STATEMENT C		AL POSITION BER 31, 2018
		2018	2017
ASSETS			
CURRENT Cash Accounts receivable (Note 4)	\$	119,626 \$ 5,928	128,267 8,631
INVESTMENTS (Note 3)		125,554 216,760	136,898 215,749
. ,	\$	342,314	
LIABILITIES			
CURRENT Accounts payable and accrued liabilities Deferred revenue (Note 5)	\$	4,250 \$ -	5 2,498 20,000
		4,250	22,498
NET ASSETS			
UNRESTRICTED NET ASSETS CAPITAL RESERVE		171,285 166,779	163,370 166,779
		338,064	330,149
	\$	342,314	352,647

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2018

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES Cash receipts from special levy and other income Cash paid to suppliers and contractors Interest received	\$ 233,963 (242,682) 1,089	\$ 383,294 (378,742) 692
INCREASE (DECREASE) IN CASH DURING THE YEAR	(7,630)	5,244
CASH, beginning of year	 344,016	338,772
CASH, end of year	\$ 336,386	\$ 344,016
REPRESENTED BY Cash Investments	\$ 119,626 216,760	\$ 128,267 215,749
	\$ 336,386	\$ 344,016

STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2018

		2018		2017
REVENUE				
Special levy	\$	226,466	\$	208,923
Grants (Note 9)	•	23,360	•	148,726
Other income and donations		1,434		5,645
		251,260		363,294
EXPENSES				
Advertising and promotion		3,186		89,435
Equipment purchases		2,533		1,174
Forums		1,980		1,869
Insurance		1,018		1,018
Meetings		1,585		2,998
Office supplies		2,634		1,629
Professional development		1,767		1,634
Professional fees		2,850		3,400
Program costs - flower baskets		31,260		49,963
Program costs - special events		70,944		47,121
Program costs - street cleaning		1,838		9,198
Salaries and benefits		109,619		136,837
Rent and storage		11,022		18,713
Utilities and telephone		2,198		2,584
Website development		-		382
		244,434		367,955
INCOME (LOSS) FROM OPERATIONS		6,826		(4,661)
INTEREST INCOME		1,089		692
EXCESS (DEFICIENCY) OF REVENUE OVER EXPENSES				
FOR THE YEAR	\$	7,915	\$	(3,969)

1. NATURE OF OPERATIONS

The City of Edmonton Bylaw 14125 established a business revitalization zone located within the area bounded by 140 Street and 100 Avenue and 102 Avenue, centred along Stony Plain Road. The Association was established as a result of the bylaw with the purpose to improve, beautify and maintain the property and to develop, improve and maintain public parking and to promote the zone as a business and shopping district.

The Stony Plain Road and Area Business Revitalization Zone is a not-for-profit organization and accordingly, no provision for corporate taxes has been provided for in the financial statements, pursuant to paragraph 149(1)(I) of the Income Tax Act, Canada.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

(a) Use of Estimates

The preparation of private sector not-for-profit financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the current period. These estimates are reviewed periodically and adjustments are made to income as appropriate in the year they become known. Estimated life of property and equipment and inventory valuation, if applicable, are the most significant items that involve the use of estimates.

(b) Financial Instruments

Measurement of financial instruments

The Association initially measures its financial assets and liabilities at fair value, except for certain non-arm's length transactions.

The Association subsequently measures all of its financial assets and financial liabilities at amortized cost, except in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in net income.

Financial assets measured at amortized cost include cash, accounts receivable and investments.

Financial liabilities measured at amortized cost include accounts payable and accrued liabilities.

The Association's financial assets such as marketable securities, if any, are measured at fair market value.

Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down is recognized in net income. The previously recognized impairment loss may be reversed to the extent of the improvement, directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(b) Financial Instruments (continued)

Transaction costs

The Association recognizes its transaction costs, if any, in net income in the period incurred. However, financial instruments that will not be subsequently measured at fair value are adjusted by the transaction costs that are directly attributable to their origination, issuance or assumption.

(c) Unrestricted Net Assets

Unrestricted net assets represent the cumulative excess of special levies and interest income over expenditures.

(d) Capital Assets

Capital assets are expensed in the year they are acquired.

(e) Capital Reserve

The Capital Reserve is internally restricted funds that are earmarked for future program and projects in accordance with the bylaws.

(f) Revenue Recognition

Revenue is recognized when due in accordance with the special levy program established by the City of Edmonton.

Grant revenue is recognized upon receipt.

(g) Contributed Services

Volunteers contribute time each year to aid the Stony Plain Road and Area Business Revitalization Zone in carrying out its activities. Due to the difficulty in determining the fair value of these services, the financial value of contributed services is not recognized in these financial statements.

(h) Cash and Cash Equivalents

T-bill savings account

The Association's policy is to disclose bank balances under cash and cash equivalents, including investments in T-bill savings account and guaranteed investment certificates that mature within ninety days of inception and are not externally restricted.

3. INVESTMENTS

2018 2017

\$ 216,760 \$ 215,749

Interest on the T-bill savings account is paid monthly based on the bank's rate.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2018

4.	ACCOUNTS RECEIVABLE		2018	2017
	Goods and Services Tax rebate	<u>\$</u>	5,928 \$	8,631

5. DEFERRED REVENUE

The Association received a government grant during 2017 for an event that occurred in 2018.

	 2018	2017
Deferred grant revenue, opening balance Deferred grant revenue received Deferred grant revenue expended	\$ 20,000 \$ - (20,000)	- 20,000 -
	\$ - \$	20,000

6. COMMITMENTS

The Association has an operating lease for its premises for \$9,551 gross rent from November 1, 2018 to December 31, 2022 and additional rent for \$2,508 covering twelve months from August 1, 2018.

7. ECONOMIC DEPENDENCE

The Association is economically dependent on the City of Edmonton as it provides over 98% of its revenue.

8. FINANCIAL INSTRUMENTS

Risks and concentrations

The Association is exposed to various risks through its financial instruments without being exposed to concentrations of risk.

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Association's main credit risks relate to accounts receivable. The Association provides credit to its members and clients in the normal course of operations.

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk is comprised of three types of risk: currency risk, interest rate risk and price risk. The Association is mainly exposed to price risk.

5. PRIOR PERIOD RESTATEMENT

During the course of the audit engagement, it was discovered that grant revenue received in 2017 was reported as revenue for that year, however, the funding should have been recorded as deferred revenue to be recorded as revenue in 2018 for which the program funding was utilized.

The adjustments to previously stated balances are as follows:

	Previously Reported 2017	 Adjustment	Restated 2017
Deferred revenue	\$ -	\$ 20,000 \$	20,000
Grant revenue	\$ 168,726	\$ (20,000) \$	148,726
Unrestricted Net Assets, end of year	\$ 183,370	\$ (20,000) \$	163,370